

LOC 70 GARAGE STATEMENT OF OPERATIONS
Comparing Period 10 October Fiscal 2024 To Prior 2023

	C U R R E N T P E R I O D		Y E A R T O D A T E	
	Current Year	Prior Year	Current Year	Prior Year
SALES	23,499.99	23,017.76	185,572.17	197,399.77
COST OF SALES	<u>20,268.68</u>	<u>18,037.04</u>	<u>144,278.08</u>	<u>148,327.55</u>
GROSS MARGIN	3,231.31	4,980.72	41,294.09	49,072.22
EMPLOYEE EXPENSES				
SALARIES AND WAGES	4,669.16	2,756.96	35,862.96	31,392.11
CONTRACTED SERVICES	0.00	0.00	0.00	2,135.00
PAYROLL TAXES	346.54	204.92	2,742.03	2,557.33
PENSION EXPENSE	46.69	3.15	201.14	42.43
UNIFORMS/EDUCATION	0.00	0.00	0.00	0.00
EMP INSURANCE	<u>720.00</u>	<u>697.18</u>	<u>7,434.83</u>	<u>1,985.46</u>
TOTAL EMPLOYEE EXPENSES	5,782.39	3,662.21	46,240.96	38,112.33
OPERATING EXPENSES				
VEHICLE EXPENSE	0.00	0.00	0.00	0.00
REPAIRS	1,007.33	81.71	2,353.22	3,536.26
UTILITIES	0.00	0.00	800.92	872.63
TELEPHONE	0.00	0.00	0.00	0.00
ADVERTISING	0.00	0.00	585.30	0.00
MILEAGE/MEETINGS/MEALS	0.00	0.00	0.00	0.00
CASH OVER/SHORT	0.00	0.00	0.00	0.00
INTEREST	0.00	3.86	20.36	3.86
BANK/CREDIT CARD FEES	0.00	0.00	0.00	0.00
OFFICE SUPPLIES	0.00	0.00	0.00	0.00
OPERATING SUPPLIES	404.27	732.79	7,466.15	4,967.39
INSURANCE/WC INS PKG	192.49	176.03	1,956.94	1,776.83
SUB/DUES/LIC/DONATIONS	0.00	0.00	25.00	25.00
DEPRECIATION	869.22	150.00	8,692.20	1,500.00
RENT & LEASES	0.00	0.00	0.00	0.00
BAD DEBT	0.00	0.00	0.00	0.00
AUDIT/LEGAL/DIR. FEES	0.00	0.00	0.00	0.00
PROPERTY TAX	0.00	0.00	54.67	52.18
GAIN/LOSS FIXED ASSET	0.00	0.00	0.00	0.00
MISC/SAFETY/CLEARING/A	<u>-396.00</u>	<u>-219.00</u>	<u>5,362.69</u>	<u>-2,250.00</u>
TOTAL OPERATING EXPENSES	2,077.31	925.39	27,317.45	10,484.15
OTHER REVENUE				
FINANCE CHARGES	0.00	0.00	0.00	0.00
VENDOR REBATES	0.00	0.00	0.00	0.00
OTHER REVENUE	0.00	0.00	1,000.00	0.00
TOTAL OTHER REVENUE	0.00	0.00	1,000.00	0.00
NET OPERATING EXPENSES	7,859.70	4,587.60	72,558.41	48,596.48
ALLOCATION OF G/A	<u>1,029.14</u>	<u>727.40</u>	<u>8,796.88</u>	<u>9,042.36</u>
LOCAL NET SAVINGS	-5,657.53	-334.28	-40,061.20	-8,566.62
PATRONAGE REFUNDS	0.00	0.00	565.59	1,372.84
NON-QUAL PATRONAGE	0.00	0.00	0.00	207.32
NET SAVINGS	-5,657.53	-334.28	-39,495.61	-6,986.46

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STATEMENT OF GROSS MARGINS GARAGE

C U R R E N T P E R I O D						Y E A R T O D A T E					
Current Year	% Sales	Prior Year	% Sales	Budget	% Sales	Current Year	% Sales	Prior Year	% Sales	Budget	% Sales
9,923.58	0.00	11,737.21	0.00	0.00	0.00	9,923.58	0.00	11,737.21	0.00	0.00	0.00
1,011.03	0.00	1,134.54	0.00	0.00	0.00	11,856.48	0.00	11,475.30	0.00	0.00	0.00
9,753.41	0.00	11,786.06	0.00	0.00	0.00	19,676.99	0.00	23,523.27	0.00	0.00	0.00
1,181.20	0.00	1,085.69	0.00	0.00	0.00	11,515.07	0.00	10,552.80	0.00	0.00	0.00
1,476.50	0.00	1,357.11	0.00	0.00	0.00	15,060.39	0.00	13,191.02	0.00	0.00	0.00
295.30	20.00	271.42	19.99	0.00	19.99	3,545.32	23.54	2,638.22	20.00	0.00	0.00
4,103.72	0.00	4,144.16	0.00	0.00	0.00	4,103.72	0.00	4,144.16	0.00	0.00	0.00
711.00	0.00	988.71	0.00	0.00	0.00	7,060.98	0.00	8,938.89	0.00	0.00	0.00
3,676.79	0.00	4,189.99	0.00	0.00	0.00	7,780.51	0.00	8,334.15	0.00	0.00	0.00
1,137.93	0.00	942.88	0.00	0.00	0.00	11,322.54	0.00	10,531.46	0.00	0.00	0.00
1,371.00	0.00	1,136.00	0.00	0.00	0.00	11,204.58	0.00	12,688.51	0.00	0.00	0.00
233.07	17.00	193.12	17.00	0.00	17.00	-117.96	-1.05	2,157.05	17.00	0.00	0.00
17,562.37	0.00	15,994.12	0.00	0.00	0.00	17,562.37	0.00	15,994.12	0.00	0.00	0.00
7,448.25	0.00	11,266.83	0.00	0.00	0.00	70,152.22	0.00	88,823.04	0.00	0.00	0.00
14,304.97	0.00	14,698.40	0.00	0.00	0.00	31,867.34	0.00	30,692.52	0.00	0.00	0.00
10,705.65	0.00	12,562.55	0.00	0.00	0.00	78,620.25	0.00	95,708.20	0.00	0.00	0.00
11,388.99	0.00	13,364.42	0.00	0.00	0.00	89,011.83	0.00	101,817.25	0.00	0.00	0.00
683.34	6.00	801.87	6.00	0.00	6.00	10,391.58	11.67	6,109.05	6.00	0.00	0.00
1,111.24	0.00	3,439.03	0.00	0.00	0.00	1,111.24	0.00	3,439.03	0.00	0.00	0.00
1,559.31	0.00	841.94	0.00	0.00	0.00	7,790.34	0.00	5,567.29	0.00	0.00	0.00
949.30	0.00	3,694.47	0.00	0.00	0.00	2,060.54	0.00	7,133.50	0.00	0.00	0.00
1,721.25	0.00	586.50	0.00	0.00	0.00	10,750.95	0.00	4,322.33	0.00	0.00	0.00
2,025.00	0.00	690.00	0.00	0.00	0.00	8,506.11	0.00	5,085.10	0.00	0.00	0.00
303.75	15.00	103.50	15.00	0.00	15.00	-2,244.84	-26.39	762.77	15.00	0.00	0.00
22.00	0.00	365.00	0.00	0.00	0.00	22.00	0.00	365.00	0.00	0.00	0.00
44.00	0.00	0.00	0.00	0.00	0.00	88.00	0.00	61.00	0.00	0.00	0.00
22.00	0.00	365.00	0.00	0.00	0.00	44.00	0.00	730.00	0.00	0.00	0.00
44.00	0.00	0.00	0.00	0.00	0.00	271.00	0.00	61.00	0.00	0.00	0.00
0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00

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STATEMENT OF GROSS MARGINS GARAGE
Comparing Period 10 October Fiscal 2024 To Budget 2024 And Prior 2023

	C U R R E N T P E R I O D						Y E A R T O D A T E					
	Current Year	% Sales	Prior Year	% Sales	Budget	% Sales	Current Year	% Sales	Prior Year	% Sales	Budget	% Sales
Battery Core Gross Margin	-44.00	0.00	0.00	0.00	0.00	0.00	-271.00	0.00	-61.00	0.00	0.00	0.00
LUBE SALES												
Beginning Inventory	23,359.00	0.00	32,673.00	0.00	0.00	0.00	23,359.00	0.00	32,673.00	0.00	0.00	0.00
Purchases	9,841.65	0.00	2,877.76	0.00	0.00	0.00	21,607.27	0.00	29,904.49	0.00	0.00	0.00
Ending Inventory	27,722.00	0.00	32,691.34	0.00	0.00	0.00	51,081.00	0.00	65,364.34	0.00	0.00	0.00
Cost of Sales	5,478.65	0.00	2,859.42	0.00	0.00	0.00	31,798.27	0.00	27,151.76	0.00	0.00	0.00
Sales	3,905.76	0.00	3,177.13	0.00	0.00	0.00	31,835.69	0.00	31,006.73	0.00	0.00	0.00
Lube Gross Margin	-1,572.89	-40.27	317.71	9.99	0.00	9.99	37.42	0.11	3,854.97	12.43	0.00	0.00
BRAKES PARTS SALES												
Beginning Inventory	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Purchases	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Ending Inventory	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Cost of Sales	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Sales	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Gross Margin	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
SHOP SERVICE												
Purchases	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Ending Inventory	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Cost of Sales	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Sales	3,332.74	0.00	3,293.10	0.00	0.00	0.00	29,953.57	0.00	33,611.16	0.00	0.00	0.00
Shop Service Gross Margin	3,332.74	100.00	3,293.10	100.00	0.00	100.00	29,953.57	100.00	33,611.16	100.00	0.00	0.00
Total Beginning Inventory	56,081.91	0.00	68,352.52	0.00	0.00	0.00	56,081.91	0.00	68,352.52	0.00	0.00	0.00
Total Purchases	20,615.24	0.00	17,109.78	0.00	0.00	0.00	118,555.29	0.00	144,770.01	0.00	0.00	0.00
Total Ending Inventory	56,428.47	0.00	67,425.26	0.00	0.00	0.00	112,510.38	0.00	135,777.78	0.00	0.00	0.00
Total Cost of Sales	20,268.68	0.00	18,037.04	0.00	0.00	0.00	144,278.08	0.00	148,327.55	0.00	0.00	0.00
Total Sales	23,499.99	0.00	23,017.76	0.00	0.00	0.00	185,572.17	0.00	197,399.77	0.00	0.00	0.00
Total Gross Margin	3,231.31	13.75	4,980.72	21.63	0.00	21.63	41,294.09	22.25	49,072.22	24.85	0.00	0.00